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1459 TILLAMOOK STREET :: PORTLAND, OREGON

Price List of
Gladiolus Bulbs
for 1931-1932

IN offering this list of Gladiolus Bulbs for your selection, I wish to impress upon you the fact that I grow fine, healthy, true-to-name stock, which is not over-fertilized, and sufficiently, but not over-watered, it being my purpose to produce firm, healthy, high crowned Bulbs which will enable my customers to grow prize winning blooms.

Everything I sell is fully guaranteed in every respect, and any error or omission will be promptly and liberally adjusted, if reported. You are at liberty to return any shipment if it does not fully meet your expectations, and purchase price, plus return charges, will be promptly refunded.

Should any of my Bulbs prove untrue to name, I will make liberal and satisfactory adjustment.

PRICES

The sharp reduction in price of many late and really outstanding Glads should make them very popular this season.

The prices quoted in this list I believe to be extremely reasonable, but you may depend upon it that I will put enough overcount in each order to more than meet any lower prices, if such are quoted by other growers.

Safe delivery of all orders is guaranteed. This includes damage by freezing, so you need not hesitate to order in fall or winter. I will not forward shipments by mail unless weather is such that I feel they can go through to destination safely.

TERMS

Terms are cash with order except that, if desired, a deposit of 25% will hold order until March 1st, when it will be sent C. O. D. for any amount remaining unpaid at that time.

Charges will be prepaid on all shipments to points in United States and Canada.

DISCOUNT

Will allow cash discount of 5% on orders of \$25.00 to \$50.00; 10% on orders of \$50.00 or more. I will also give liberal overcount and extras on all orders, so that my customers will receive the discount in the way of extra Bulbs, which is offered in many lists, and the cash discount in addition.

If you contemplate placing a large order, please submit list for special quotation.

SUBSTITUTION

If out of any size ordered, I will substitute the next size smaller, giving overcount to more than cover difference in price. If unwilling for me to do this, please so state in your order.

I will not substitute in varieties without permission. If you are willing to have me send a substitute in case I am out of any variety ordered, please say so. You may be sure that you will receive something of greater value.

EARLY ORDERS

Early orders are entirely practical and sensible. They insure your receiving the varieties and sizes you want, and they also secure for you the "pick of the crop," and they help me, by relieving my storage space. At this season's low prices, many good Glads will be in great demand and hard to find later in the season.

While I like to ship in the fall, I will be glad to hold your order for later shipment if desired.

SIZES

Of most varieties, even the smallest Bulbs will give a fairly good spike, and sizes 5 and 6 are more economical to buy and better than a real large Bulb for the purpose of increasing stock. Sizes 3 and 4 will give a very satisfactory spike, and often two, and are also much better than large Bulbs for propagation. The large Bulbs are most satisfactory for exhibition purposes, and will ordinarily yield two or more fine spikes. The purpose for which you desire the Bulbs and the price you are willing to pay, should be your guide in ordering.

The Bulbs listed as "Large," "Medium" and "Small" are varieties of which I cannot at this time accurately judge just what sizes I will have. Many of the large size will run 1½ inches and over, the medium will be the full size promised or larger, and the small size will average about ½-inch, some a little under, but mostly ½-inch or more.

HOW TO ORDER

Please note carefully whether the variety is priced "each," or "per 100." Ten Bulbs or 25 Bulblets at the 100 price; 100 Bulblets at the 1000 price. For a less number, add 10%. One dozen Bulbs or Bulblets at ten times the single price. Three or six may be ordered at the dozen rate.

NO SINGLE ITEM LESS THAN TEN CENTS

All Stock Is Offered Subject to Prior Sale

	No. 1 1½" Up	Per 100					Bulblets Per 1000
		No. 2 1½-1¾"	No. 3 1-1½"	No. 4 ¾-1"	No. 5 ½-¾"	No. 6 Under ½"	
A. E. Kunderd (K). Tall, large flowered, rich salmon rose with dark blotch.....	\$8.00	\$6.00	\$4.00	\$3.00	\$2.00	\$1.20	\$2.50
Aflame (Hr.). Tall Prim. Grandiflora. Six or more extra large blooms of begonia rose open. Unusually graceful and attractive...	10.00	8.00	6.00	4.00	3.00	2.00	2.00
Aida (P). Very early dark blue. Flowers of good size, spike tall and straight.....	16.00	12.00	8.00	6.00	4.80	3.60	7.00
Albatros (P). A splendid, large flower, pure white. Tall spike with several blooms open. You simply can't beat it.....	32.00	27.00	22.00	17.00	12.00	8.00	22.00
Allen V. Bunce (Bill). Wide open winged flowers of orange yellow, with wide clear lines of claret. Coloring is most pleasing..	4.00	3.00	2.00	1.60	1.20	.80	.80
Angel's Dream (Ellis). Soft La France pink	25.00	21.00	17.00	13.00	9.00	6.00	6.00
Apple Blossom (P). Long spike of well placed flowers of Apple Blossom pink. Outstanding in its class.....	12.00	10.00	8.00	6.00	4.00	...	6.00
Apricot Glow (Palmer). Prim. Grandiflora of clear, warm apricot. Tall, strong spike and large flowers	6.00	5.00	3.00	2.00	1.60	1.00	1.60
Ave Maria (P). Large flowered light blue, with purple blotches. A variety of real merit and one of the very best in its class..	25.00	20.00	16.00	12.00	8.00	6.00	18.00
Balboa (B). Apricot pink with yellow throat. Six or seven blossoms open.....	....	....	....	3.00	2.00	1.00	2.00
Beauty's Queen (Neely). Large flowers of geranium pink. Lower petals have amber base	10.00	8.00	6.00	4.50	3.00	2.00	4.00
Beethoven (D). A good medium early bright red	4.00	3.00	2.00	1.60	1.20	.80	.80
Belinde (P). Very fine light yellow. Good spike with many large flowers open.....	7.00	6.00	5.00	4.00	3.00	2.00	3.00
Berty Snow (Mair). Magnificent large lavender. In great demand.....	12.00	10.00	6.00	4.00	3.00	2.00	2.50
Betty Joy (Bill). Soft creamy white, flushed La France pink. Many well placed blossoms open on straight spike.....	6.00	5.00	3.60	2.40	1.60	1.20	1.00
Betty Nuthall (S). Very tall spike, with 6 to 8 large blossoms at once. Light coral with orange throat, feathered carmine. One of the best Glads in entire list.....	15.00	12.00	8.00	6.00	5.00	3.00	2.50
Bobby (K). Large flowered, deep rose, with darker throat blotches	5.00	4.00	3.00	2.00	1.20	.80	1.60
Break o'Day (Bill). Very early. Soft La France pink on cream ground.....	4.00	3.00	2.00	1.60	1.20	.80	.80
Bridal Veil (A). Very attractive ruffled white with greenish buds. Several well placed blooms open	10.00	8.00	6.00	5.00	3.50	2.00	3.00
Catherine Coleman (C). Fine large geranium pink, with amaranth purple blotch on lower petals. Not new, but still one of the best..	6.00	5.00	4.00	3.00	2.00	1.00	1.00
Cardinal Prince (K). Self colored cardinal. Several open. Very early. A worth-while Glad at a low price.....	5.00	4.00	3.00	2.00	1.20	.80	1.00
Chas. Dickens (P). Fine velvety purple, with darker blotch. Tall, straight spike, with many large blooms. With this in your garden, you have no further need for Ford or Anna Eberius	5.00	4.00	3.00	2.20	1.40	1.00	1.00
Commander Koehl (P). New red of outstanding merit. Spike is tall, straight and strong. Flowers very large, of dark scarlet without marking. Well worthy of a place in any collection. Claimed to be the best red in existence	80.00	60.00	50.00	40.00	30.00	24.00	...
Coronado (B). An immense flower of ruffled white with large purple throat blotch. The effect is striking, and the flower is truly magnificent	25.00	20.00	15.00	10.00	7.00	5.00	10.00
Coryphee (P). Tall spike with well placed blooms of soft rose pink. Good size and							

	Per 100—						Bulblets
	No. 1 1½" Up	No. 2 1¼-1½"	No. 3 1-1½"	No. 4 ¾-1"	No. 5 ½-¾"	No. 6 Under ½"	Per 1000
many open. This is a truly beautiful variety and at its new price you can't afford to pass it by	25.00	20.00	15.00	10.00	7.00	5.00	10.00
Dorothy Vernon (Dec.). Cream, with baryta yellow throat. Straight spike, several open, and very early	5.00	4.00	3.00	2.00	1.20	.80	1.00
Dr. F. E. Bennett (D). Too well known to require much description. Peach red, overlaid flame scarlet. A mighty fine red.....	4.00	3.00	2.00	1.60	1.20	.80	.80
Dr. Moody (Kinyon). A most excellent and strong growing large flowered lavender, and it's early, too.....	10.00	8.00	6.00	4.00	3.00	2.00	4.00
Dr. Nelson Shook (K). Massive spike with many large heavily ruffled, Tyrian rose blooms open. One of the most popular....	6.00	5.00	4.00	3.00	2.00	1.40	1.60
Emile Aubrun (Lemoine). A large, wide open flower of coppery bronze with cherry blotch. One of the very best "smoky" varieties.....	6.00	5.00	4.00	2.50	1.75	1.00	.80
Forest Sprite (A). Scarlet with tintings of carmine. Edged with creamy white. Unusual and striking, as well as beautiful....	6.00	5.00	4.00	3.00	2.00	1.00	.80
Frank J. McCoy (B). Tall growing, large flowered salmon pink, with scarlet blotch...	25.00	20.00	15.00	10.00	7.00	5.00	10.00
Gay Hussar (S). Large, wide open flowers of salmon with scarlet throat markings. Straight spike. Much admired.....	10.00	8.00	6.00	4.50	3.00	2.00	2.50
Geraldine Farrar (D). Pale lavender-violet with deep violet blotch	6.00	5.00	4.00	3.00	2.00	1.00	1.00
Gertrude Errey (Errey). Large, shell pink, shading lighter to center, with deep pink spot in throat	5.00	4.00	3.00	2.00	1.20	.80	.80
Gettysburg (Dec.). Rich velvety carmine, with darker spot in throat. Large flowers, straight, slender spike. Early, and a splendid dark red, which well deserves a place in your garden	6.00	5.00	4.00	3.00	2.00	1.00	1.00
Gloriana (Betscher). Very tall spike with many open. Rich clear salmon. Very fine.	4.00	3.00	2.00	1.60	1.20	.80	.80
Gold Eagle (A). Very early, pure deep yellow. Good propagator	4.00	3.00	2.00	1.60	1.20	.80	.80
Golden Dream (Groff). Tall, pure deep yellow. Very popular yellow	5.00	4.00	3.00	2.00	1.00	.80	.80
Golden Frills (K). A most attractive, intensely ruffled prim of daffodil yellow with pink lines on lower petals.....	4.00	3.00	2.00	1.60	1.20	.80	.80
Heavenly Blue (P). Good light blue. Tall spike, many open.....	12.00	8.00	5.00	3.00	2.00	1.60	2.50
Helen Howard (A). Buff, flushed coral, with amber throat. Early.....	6.00	5.00	4.00	3.00	2.00	1.00	.80
Helen Wills (S). Tall, large, creamy white. Several open. Very good.....	7.00	6.00	5.00	4.00	3.00	2.00	3.00
Herbstzauber (P). Scarlet orange. Large round flower	6.00	5.00	4.00	3.00	2.40	1.60	2.00
Joerg's White (Joerg). Very large and really fine white.....	10.00	8.00	6.00	4.00	3.00	2.00	8.00
Krimhilde (P). First early, large flowered lilac pink. This variety is best cut when first flower opens	8.00	6.00	4.50	3.00	2.00	1.00	1.00
Kunderd's Yellow Wonder (K). Early buttercup yellow. Good propagator	5.00	4.00	3.00	2.00	1.60	1.00	.80
Lavender Bride (Bride). Large, ruffled, smoky lavender	10.00	8.00	6.00	4.00	3.00	2.00	4.00
Longfellow (Dec.). Attractive bright pink. Straight, slender spike. Several open.....	4.00	3.00	2.00	1.60	1.20	.80	.80
Los Angeles (Houdyshel). Shrimp pink, with orange carmine throat	4.00	3.00	2.00	1.60	1.20	.80	.80
Loyalty (A). Large, wide open flowers of clear, deep yellow. Very strong grower and good propagator	32.00	24.00	18.00	12.00	8.00	6.00	18.00
Marion Koch (A). Needle point type. Pink at tips, shading lighter to center. The color							

	No. 1 1½" Up	Per 100					Bulblets
		No. 2 1¼-1½"	No. 3 1-1¼"	No. 4 ¾-1"	No. 5 ½-¾"	No. 6 Under ½"	Per 1000
combination is beautiful	10.00	8.00	6.00	4.00	2.50	1.50	2.00
Marmora (Errey). A truly remarkable Glad. Large flower of lavender, overlaid silver grey with petunia blotch. Many open....	15.00	12.00	8.00	6.00	4.00	3.00	3.00
Marocco (P). Very dark red, almost black. No markings. Just about the best of the very dark ones.....	30.00	24.00	18.00	12.00	8.00	6.00	18.00
Mary Frey (Gelser). Early lavender pink with ruby blotch. Six to nine large flowers open at once	5.40	4.80	3.60	2.40	1.60	1.00	2.00
Mary Jane (K). Silvery lavender pink, with lavender throat	10.00	8.00	5.00	4.00	3.00	2.00	4.00
Memory of Wm. Pfitzer (P). Tall, strong growing, large flowered, pure white. The earliest of the large whites.....	5.00	4.00	3.20	2.40	1.60	1.00	1.00
Minuet (C). Beautiful, large, clear lavender. Best of its color.....	7.00	5.60	4.00	3.00	2.00	1.60	3.00
Miss Des Moines (Dec.) Tall, beautiful clear lavender, shading to creamy white throat. Very choice	25.00	20.00	16.00	12.00	8.00	5.00	16.00
Mother Machree (Stevens). Tall, straight spike with 6 or 7 well placed blooms open. A most attractive and unusual smoky shade. Most of you have been waiting for the price of this Glad to come down, and here it is!..	40.00	32.00	24.00	16.00	12.00	8.00	10.00
Mrs. A. B. C. Dohrmann (D). Venetian pink, overlaid jasper red. Long, straight spike and large flowers	6.00	5.00	4.00	3.00	2.00	1.00	1.00
Mrs. F. C. Hornberger (Hr.). Popular, pure white. No markings	5.00	4.00	3.00	2.00	1.40	1.00	1.00
Mrs. F. C. Peters (F) Orchid lavender with dark blotch	4.00	3.00	2.00	1.60	1.20	.80	.80
Mrs. Leon Douglas (D). Begonia rose, striped scarlet. Unusually tall and showy.....	4.00	3.00	2.00	1.60	1.00	.80	.80
Mrs. P. W. Sisson (C). Clear cameo pink of good substance. Many open	4.00	3.00	2.00	1.60	1.00	.80	.80
Mrs. Van Konynenburg (P). Tall spike of lavender blue. Many open.....	7.00	5.60	3.60	2.40	1.60	1.00	1.80
Mr. W. H. Phipps (D). La France pink, overlaid salmon rose. Ten to 20 open at once	4.00	3.00	2.40	1.80	1.20	.80	.80
Nancy Hanks (S). Peach red to orange pink. Good grower and propagator, and stands heat well	4.00	3.00	2.40	1.80	1.20	.80	.80
Nixie (D). Jasper pink, with spectrum red near base. Ruffled	4.00	3.00	2.40	1.80	1.20	.80	.80
Olive Goodrich (G). White, edged with pink. Yellow throat	5.00	4.00	3.00	2.00	1.20	.80	1.00
Orange Wonder (Kemp). Tall, large flowered, pure rich orange of real merit.....	20.00	16.00	10.00	8.00	6.00	4.00	8.00
Osalin (S). A fine coral pink, with orange markings in throat. Very good.....	5.00	4.00	3.00	2.20	1.40	1.00	1.50
Our Selection (Australia). Salmon red— flecked with deeper shade and is usually marked with slate flaking toward edges. Cerise blotch, bordered cream on lower petals. Long spikes, very large blooms, well placed. Sensational	30.00	24.00	18.00	12.00	8.00	5.00	18.00
Patricia Carter (K). Truly exquisite prim of shell pink, without markings.....	12.00	9.00	7.00	5.00	4.00	3.00	8.00
Paul Pfitzer (P). Deep velvety purple. Large blooms on tall spike. Exceptionally fine...	10.00	8.00	6.40	5.80	4.00	3.00	7.00
Pearl of California (Kingsley). Large La France pink; 8 to 12 open.....	....	8.00	6.00	4.00	3.00	2.00	4.00
Pfitzer's Triumph (P). Enormous blooms of bright salmon orange with velvet red blotch. Just about the largest blooms and most out- standing red of all.....	10.00	8.00	5.00	4.00	3.00	2.40	5.00
Pour le Merite (P). An extra large flowered, pure white, which is rapidly growing in favor.....	30.00	24.00	18.00	12.00	8.00	6.00	18.00

	Per 100						Bulblets
	No. 1 1½" Up	No. 2 1¼-1½"	No. 3 1-1¼"	No. 4 ¾-1"	No. 5 ½-¾"	No. 6 Under ½"	Per 1000
Prof. Keesom (Krelage). Salmon, flamed red, with vermillion blotch. Many large flowers open, on straight spike	16.00	12.00	8.00	6.00	3.60	2.40	7.00
Purple Glory (K). Deep velvety maroon with almost black blotches. Large, ruffled flowers	4.00	3.00	2.40	1.80	1.20	.80	.80
Rita Beck (F). Immense flowers of clear shell pink, with scarlet lines on lip.....	8.00	6.00	5.00	3.60	2.40	1.80	4.50
Rose Mulberry (A). Coral pink, flushed ageratum violet. Smoky effect.....	5.00	4.00	3.00	2.00	1.20	.80	1.00
Royal Lavender (Schleider). Deep lavender, shading lighter toward center. Heavy penciling of darker shade on lower petals.....	16.00	12.00	10.00	8.00	5.00	4.00	10.00
Ruffled Gold (G). Good ruffled, tall yellow with rose pink feather in throat.....	16.00	12.00	8.00	5.00	3.00	2.00	6.00
Salbach's Pink (S). Geranium pink with soft carmine lip and throat. Tall spike with 6 to 8 open	30.00	22.00	16.00	10.00	7.00	5.00	10.00
Sonnenberg (Bill). Massive spike of creamy pink, flaked with lavender, shading to soft yellow in throat	25.00	20.00	16.00	12.00	8.00	...	10.00
Sovereign (Vaughan). Rich violet purple. Good straight spike	4.00	3.00	2.00	1.60	1.20	.80	.80
Stuttgardia (P). Extra large, extra good orange scarlet, without blotches.....	40.00	30.00	20.00	16.00	12.00	8.00	27.00
Sunshine Girl (Stevens). Clear geranium pink, with yellow throat .....	....	80.00	64.00	48.00	32.00	...	25.00
Superba (C). Early, rich scarlet with large, wide open blooms	4.00	3.00	2.40	1.80	1.20	.80	.80
The Orchid (Sprague). Lavender pink with lacinated and ruffled petals. Resembles an orchid	6.00	5.00	3.60	2.40	1.60	1.00	2.00
Trudel Grotz (P). Very early Massive bloom of salmon pink with big red blotch.....	5.00	4.00	3.20	2.40	1.60	1.00	3.00
Tycko Zang (A). Very large, salmon pink with lighter throat	4.00	3.00	2.00	1.40	1.00	.80	.80
Veilchenblau (P). One of the best and most popular blues. Large, wide open, violet blue flowers, shading to darker throat. Tall, strong spike	10.00	8.00	6.00	4.40	3.20	2.40	5.00
Veiled Brilliance (A). Pink with creamy throat. Tinted grayish blue. Large flowers..	8.00	6.00	4.50	3.50	2.50	1.50	3.00
Yvonne (Velthuys). A fine white with small deep rose blotch. Extra early, tall, with very large blooms	6.00	5.00	4.00	3.00	2.00	1.00	1.00

		Large 1¼" Up	Medium ¾-1¼"	Small ½-¾"	—Bulblets—	
Albert First (Vilmorin). Tall, shell white, tinted light rose on edges. Lower petals suffused straw yellow	Each	\$.15	\$.10	\$.05	Per 1000	\$2.00
Bengal Beauty (Ellis). A greatly improved Bengal Tiger. Tall spike and large flowers..	Each	.40	.25	.15	Per 100	1.50
Blue Danube (P). Fine amethyst blue with dark blotch. Many well placed large blooms on good spike	Each	5.00	2.50	1.50	Per Doz.	3.75
Blue Triumphator (P). Big, new light blue. This is undoubtedly the largest flower in the so-called blues	Each	10.00	5.00	3.00	Each	1.00
Bright Wings (Neeley). Frosted lavender. Winged flowers perfectly placed on spike...	Each	.75	.50	.30	Per 100	5.00
Constance (Errey). Upper petals rich salmon with lighter underlay. Lower petals nasturtium orange on salmon.....	Each	.15	.10	.06	Per 1000	2.50
Elsyanna (Bill). Lavender pink with cream throat. Many open	Each	.20	.15	.10	Per 1000	5.00
Fata Morgana (P). Peach blossom, shading to amber in throat. Beautiful combination. Tall spike, several open.....	Each	2.00	1.00	.60	Per Doz.	1.50
Graf Zeppelin (P). New clear, brilliant						

		Large 1¼" Up	Medium ¾-1¼"	Small ¾-¾"	—Bulblets—	
orange scarlet, with small white feather on lower petal	Each	5.00	2.50	1.50	Three	1.00
Jap Lady (Dec.). A very light purple with dark blotch. Unusual shade, and will surely interest you.....	Each	.10	.06	.03	Per 100	.50
Jonkheer von Tets (P). Fine large pure white. Many well formed blooms open on tall spike	Each	1.00	.60	.40	Per 100	4.00
Jubilee (Kemp). Pale lavender pink. Extra large flowers. Well placed.....	Each	.60	.40	.25	Per 1000	27.00
King Arthur (Arenius). Immense lavender. Wide open, heavily ruffled flowers of good texture	Each	50.00	25.00	12.50	Each	2.00
Libelle (P). New "blue." Flowers larger, better placed and more open than Mrs. Van Konynenburg. Heliotrope shade.....	Each	6.00	3.00	2.00	Each	.50
Luther Burbank (Burbank). Cherry, with a crimson shading and primrose yellow throat	Each	.25	.15	.10	Per 100	.75
Mammoth White (U. Bulb Co.). An extremely large fine white, with several open..	Each	.75	.50	.30	Per 100	6.00
Mary Lockwood (Kinyon). Large, pink, with well placed flowers on good spike.....	Each	.25	.15	.07	Per 1000	3.00
Maurice Fuld (Gage). Large, wide open blooms of rose doree with Tyrian rose blotch on white throat	Each	.15	.08	.04	Per 100	.60
Mrs. Gertrude Pfitzer (P). An excellent light blue, with dark blotch.....	Each	.20	.15	.10	Per 100	1.00
Nimrod (Errey). Deep coppery crimson. A fine dark red. Straight, slender spike.....	Each	.15	.10	.05	Per 100	.50
Orchid Lady (Spencer). Very early, and extremely large light lavender, streaked darker	Each	.20	.15	.08	Per 1000	5.00
Oriental Silk (A). A subdued shade of deep rose	Each	.25	.15	.08	Per 100	.40
Paisley (A). Combination of shrimp pink and eosine pink, overlaid mauvette. This combination of colors is most attractive.....	Each	.75	.40	.20	Per 100	.60
Radiant Orange (A). Clear, apricot orange. Large, wide open flowers.....	Each	.20	.10	.05	Per 100	.50
Rosewood (A). Pink, shading red toward top and flaked dark purple.....	Each	.35	.20	.10	Per 100	.75
Salbach's Orchid (S). Similar in form to Minuet, but larger and of pink shade. Blooms wide open, well placed and of heavy substance	Each	7.50	4.50	2.00	Per Doz.	2.40
Schwaben Girl (P). Very early, pure pink without markings. Many large flowers open at once	Each	5.00	2.50	1.50	Three	1.00
Shasta (Kirchoff). A tall, strong growing white with good size flowers.....	Each	.08	.05	.03	Per 1000	2.50
Streak o'Sunshine (A). Salmon pink with creamy blotch, a white spike and variegated foliage	Each	.60	.30	.15	Per 100	1.50
Susanne Worden (A). Large blooms of Tyrian rose. Upper petals lighter at center. Unusually attractive color	Each	.35	.20	.10	Per 100	1.00
The Emir (Pety). Prim. Grandiflora. Artistic and attractive bronze shade.....	Each	.20	.10	.05	Per 100	1.00
The Grand Guardian (A). Exhibition yellow. Dark lines in throat.....	Each	.75	.50	.30	Per 100	3.00
Troubadour (P). Tall, strong spike with many large blooms of striking deep violet..	Each	.40	.25	.12	Per 1000	12.00
Wedgewood (A). Deep violet purple. Upper petal lighter at throat. Tall, slender spike with several open.....	Each	.20	.15	.10	Per 100	1.00
Welcome (A). Rich pink, with light yellow throat. Tall spike with several open.....	Each	1.00	.60	.30	Per 100	4.50
Wolfgang von Goethe (P). Salmon red raspberry color, lower petals overlaid with scarlet. Early, tall spike, large blooms and many open	Each	5.00	2.50	1.50	Three	1.00
Yellow Perfection (P). Excellent large deep yellow. Bears many flowers on good spike..	Each	.75	.50	.30	Per 100	3.00

ABBREVIATIONS—The following abbreviations are used for names of originators: (A) Austin; (B) Briggs; (C) Coleman; (D) Diener; (Dec.) Decorah; (F) Fischer; (G) Goodrich; (Hr.) Hornberger; (K) Kunderd; (P) Pfitzer; (S) Salbach.

BULBLETS BY THE QUART

(One Pint or Half-Pint May Be Ordered at Same Rate)

Allen V. Bunce.....	\$2.00	Gettysburg	2.50	Mrs. A. B. C. Dohrmann...	2.50
Balboa	6.00	Gloriana	3.00	Mrs. F. C. Hornberger	2.50
Beethoven	2.00	Gold Eagle	3.00	Mrs. F. C. Peters.....	2.00
Betty Joy	3.00	Golden Dream	3.00	Mrs. Leon Douglas.....	2.00
Bobby	4.00	Golden Frills	3.00	Mrs. P. W. Sisson.....	2.00
Break o'Day	2.00	Helen Howard	2.00	Nancy Hanks	2.00
Cardinal Prince	2.50	Herbstzauber	6.00	Nixie	2.00
Chas. Dickens	5.00	Joerg's White	12.00	Osalin	2.00
Dorothy Vernon	2.50	Krimhilde	2.50	Osalin	4.00
Dr. F. E. Bennett.....	3.00	Kunderd's Yellow Wonder.	2.00	Sovereign	2.50
Dr. Moody	10.00	Longfellow	2.50	Superba	2.00
Dr. Nelson Shook	5.00	Los Angeles	2.00	The Orchid	5.00
Emile Aubrun	3.00	Loyalty	50.00	Trudel Grotz	8.00
Forest Sprite	2.50	Memory of Wm. Pfitzer ..	2.50	Tycko Zang	2.00
Geraldine Farrar	3.00	Minuet	10.00	Veiled Brilliance	7.00
				Yvonne	3.00

SPECIAL OFFERS

In all of these special offers, or "Sets," each variety is labeled.

Set "A" \$4.00 — Bulblets

What a chance this is to get a big garden of fine Glads for a little money!

5 Ave Maria	20 Dr. Moody	5 Marocco	25 Pfitzer's Triumph
20 Albatros	25 Frank J. McCoy	5 Mother Machree	5 Prof. Keesom
25 Aflame	25 Gay Hussar	10 Mrs. Gertrude Pfitzer	10 Paul Pfitzer
15 A. E. Kunderd	20 Heavenly Blue	25 Mary Frey	10 Rosewood
10 Aida	30 Joerg's White	25 Mrs. Van Konynenburg	10 Radiant Orange
25 Beauty's Queen	5 Jubilee	15 Marmora	10 Ruffled Gold
25 Betty Nuthall	25 Loyalty	20 Mary Jane	10 Susanne Worden
50 Chas. Dickens	15 Luther Burbank	20 Orchid Lady	10 Sonnenberg
10 Coryphee	25 Marian Koch	10 Orange Wonder	20 Veilchenblau
5 Coronado	10 Miss Des Moines	5 Oriental Silk	20 Wedgewood

Set "B" \$2.85 — 2 Large Bulbs Each of:

Albatros	Beauty's Queen	Coryphee	F. J. McCoy
Aflame	Betty Nuthall	Coronado	Gay Hussar
A. E. Kunderd	Chas. Dickens	Dr. Moody	Heavenly Blue

Set "C" \$2.70 — 2 Large Bulbs Each of:

Jap Lady	Loyalty	Marian Koch	Mary Frey
Joerg's White	Luther Burbank	Miss Des Moines	Mrs. Van Konynenburg
Krimhilde	Lavender Bride	Mrs. Gertrude Pfitzer	Marmora

Set "D" \$1.50 — 1 Large Bulb Each of:

Mary Jane	Orange Wonder	Patricia Carter	Susanne Worden
Mary Lockwood	Pfitzer's Triumph	Radiant Orange	Sonnenberg
Orchid Lady	Pour le Merite	Ruffled Gold	Troubadour

Set "E" \$3.75

Bulbs listed under Sets "B," "C" and "D," except that they will be medium size. This includes all three sets.

Set "F" \$2.00

Same as Set "E," except that the Bulbs will be small size.

MAKE YOUR OWN SELECTION

Set "G"

Large Bulbs 1-inch to more than 1½-inch in diameter. The number of Bulbs shown before the name of each variety will be given for One Dollar.

17 A. E. Kunderd	5 Coryphee	28 Kunderd's Yellow Wonder	36 Nixie
13 Aflame	22 Dr. Nelson Shook	37 Longfellow	7 Orange Wonder
4 Albatros	23 Emile Aubrun	37 Los Angeles	7 Orchid Lady
35 Allen V. Bunce	25 Forest Sprite	5 Loyalty	27 Osalin
5 Ave Maria	6 Frank J. McCoy	7 Marian Koch	12 Patricia Carter
14 Beauty's Queen	15 Gay Hussar	9 Marmora	14 Pfitzer's Triumph
35 Beethoven	25 Geraldine Farrar	23 Mary Frey	7 Radiant Orange
22 Betty Joy	35 Gloriana	14 Mary Jane	37 Sovereign
9 Betty Nuthall	37 Gold Eagle	28 Memory of Wm. Pfitzer	35 Superba
27 Bobby	28 Golden Dream	22 Mrs. A.B.C. Dohrmann	29 Trudel Grotz
36 Break o'Day	25 Helen Howard	28 Mrs. F. C. Hornberger	37 Tycko Zang
27 Cardinal Prince	25 Herbstzauber	37 Mrs. F. C. Peters	19 Veiled Brilliance
27 Charles Dickens	15 Joerg's White	35 Mrs. Leon Douglas	24 Yvonne
5 Coronado	18 Krimhilde	36 Nancy Hanks	

Six Lots for \$5.25 Twelve Lots for \$10.00 Twenty Lots for \$18.00

In Ordering, Refer to Set "G" and Name Varieties You Want

Set "H"

Same as above. Same number of Bulbs of each variety will be furnished for 50 cents in sizes from ¾-inch to 1¼-inch.

12 Lots for \$5.25 24 Lots for \$10.00

Set "I" \$4.00

Five Bulbs each of at least 20 good named varieties, each labeled; Bulbs over 1-inch. Some overcount and extras with each set.

ALL SEASON MIXTURE

Bulbs of all sizes from ½-inch to over 1½-inch. Wide range of colors, and varieties are early, mid-season, and late. Made up from my regular stock as orders are received. This mixture should bloom from early summer until late fall.

100 for \$2.25 250 for \$5.00 500 for \$8.50 1000 for \$15.00

KIND WORDS FROM SATISFIED CUSTOMERS

Read the following extracts from letters regarding orders shipped last season, and if you don't believe 'em, just make me prove it!

WISCONSIN

"If you are getting out a special fall price list, please send me one at once. I have had several lists this fall, but I want yours before I do any ordering. * * * Your Bulbs produced wonderful flowers and I believe I had the best flowers in town, and we have quite a few Glad 'bugs' in this town."

TORONTO, ONTARIO

"Did I mention to you before that most of my customers won first prizes with the stock you sent me last spring, including yours truly, who won a silver medal for the best Glads in the show. This speaks for itself on the quality of your Glads."

NEW YORK

"I want to thank you for your very generous count and compliment you on the manner in which you filled the order. I would also like to state that though the order was small, it was the cleanest and most healthy order of Bulbs that I have received this spring. * * *

"I want to assure you that next year my order will be considerably larger if you can send me Bulbs like those I have just received.

"It is a pleasure to find one grower out of fifteen who can give a customer 100 per cent satisfaction."

STRATHCONA, ALBERTA

"I wish to acknowledge receipt of Bulbs which were ordered from you. They are a very fine lot of Bulbs and arrived in perfect condition.

"I would like you to know that I certainly do appreciate your generosity. I even felt a little ashamed, as though I had taken much for nothing. You gave such liberal count and so many extras."

EDMONTON, ALBERTA

"Received the shipment of Glads last week and I must write to say that I am exceedingly pleased with them. They are lovely Bulbs, the nicest bunch I have ever seen, and so well packed, and those extras!—and the long count! Well, if I don't have some real flowers this summer, it certainly won't be your fault."

PORTLAND, MAINE

"Your Bulbs arrived this morning, and seemed to be in excellent condition, and I wish to thank you for the many extras that you sent. Am looking forward with a great deal of pleasure to what I may expect this summer. Have been buying from at wholesale prices, but found your prices for the collection more than equal, and the extras more than double."

EDMONTON, ALBERTA

"The Gladioli Bulbs arrived safely and in excellent condition. They are of a size and shape that puts them in the very highest class of Bulbs. I wish to thank you for the very generous count you gave and for the fine lot of extra named ones you included—all of which is fully appreciated.

"Your dealings with people here have been extremely satisfactory, judging by the way these people speak of you. It should be very gratifying to you to know this."

ILLINOIS

"My Bulbs arrived Saturday in fine condition. I have unpacked them and put in my bulb store room. I found them more than O.K., the Bulbs were all perfect, well cured and high crowned, and your generous count and extras was indeed a surprise."

OTTAWA, ONTARIO

"Many thanks for your price list received today. My point in writing is to commend you upon your excellent Bulbs. My 300 bloomed wonderfully and I have the original investment and a memory of a wealth of flowers, which were second to none amongst the exhibition held here. The pleasure they gave to my Mother chiefly is surely worth a few moments of time in writing."

FLORIDA

"I wish to express my high appreciation both for your liberal count, quick service, and also for your generous extras."

NEW YORK

"The box of Glads came the 3rd, and never was a box unpacked with so much pleasure. The Bulbs were so fine and of larger size than I expected and all the extra varieties were ones that I did not have. Many thanks for the extras and overcount."

PENNSYLVANIA

"I received my order of Gladiolus Bulbs some time ago, and was very well pleased with the condition and the generous overcount, also the large number of extras you sent.

"A friend of mine wanted some Bulbs, so I suggested that he let me get them from you."

OHIO

"I received the Bulbs yesterday O.K. They sure are nice. They are the largest No. 6 I ever bought, and are good and clean. In the amount of 15,000 one would not be surprised to find a defective one or so, but I have not found one. I also want to thank you for the extra count and the new varieties you sent me gratis."

NEW YORK

"Received shipment of Bulbs March 11. Sure look fine. Thank you for many extras of kinds ordered and many more thanks for the kinds you sent for extras which I did not order. You sure know how to take care of and please your trade."